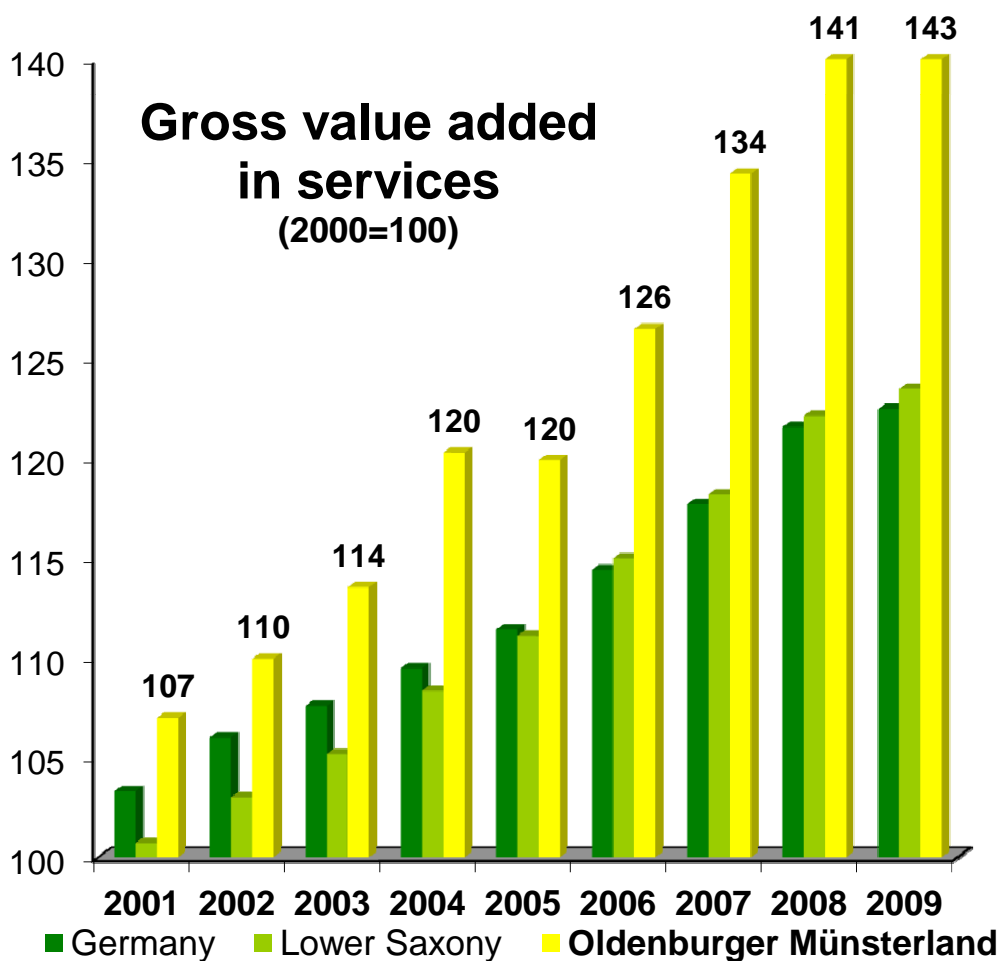


7. Services

| Gross value added | | | | | | |
|-------------------|---------------|-------|---------------|-------|-------------------------|-------|
| Year | Germany | | Lower Saxony | | Oldenburger Münsterland | |
| | in mill. Euro | index | in mill. Euro | index | in mill. Euro | index |
| 2000 | 1.271.190,0 | 100 | 106.757,7 | 100 | 2.969,3 | 100 |
| 2001 | 1.313.370,0 | 103 | 107.524,9 | 101 | 3.176,8 | 107 |
| 2002 | 1.347.530,0 | 106 | 109.974,1 | 103 | 3.264,8 | 110 |
| 2003 | 1.367.710,0 | 108 | 112.284,2 | 105 | 3.371,3 | 114 |
| 2004 | 1.391.650,0 | 109 | 115.658,6 | 108 | 3.571,6 | 120 |
| 2005 | 1.416.480,0 | 111 | 118.614,9 | 111 | 3.560,1 | 120 |
| 2006 | 1.454.380,0 | 114 | 122.763,3 | 115 | 3.755,7 | 126 |
| 2007 | 1.496.200,0 | 118 | 126.167,8 | 118 | 3.986,2 | 134 |
| 2008 | 1.545.330,0 | 122 | 130.378,8 | 122 | 4.174,8 | 141 |
| 2009 | 1.556.780,0 | 122 | 131.834,5 | 123 | 4.251,7 | 143 |

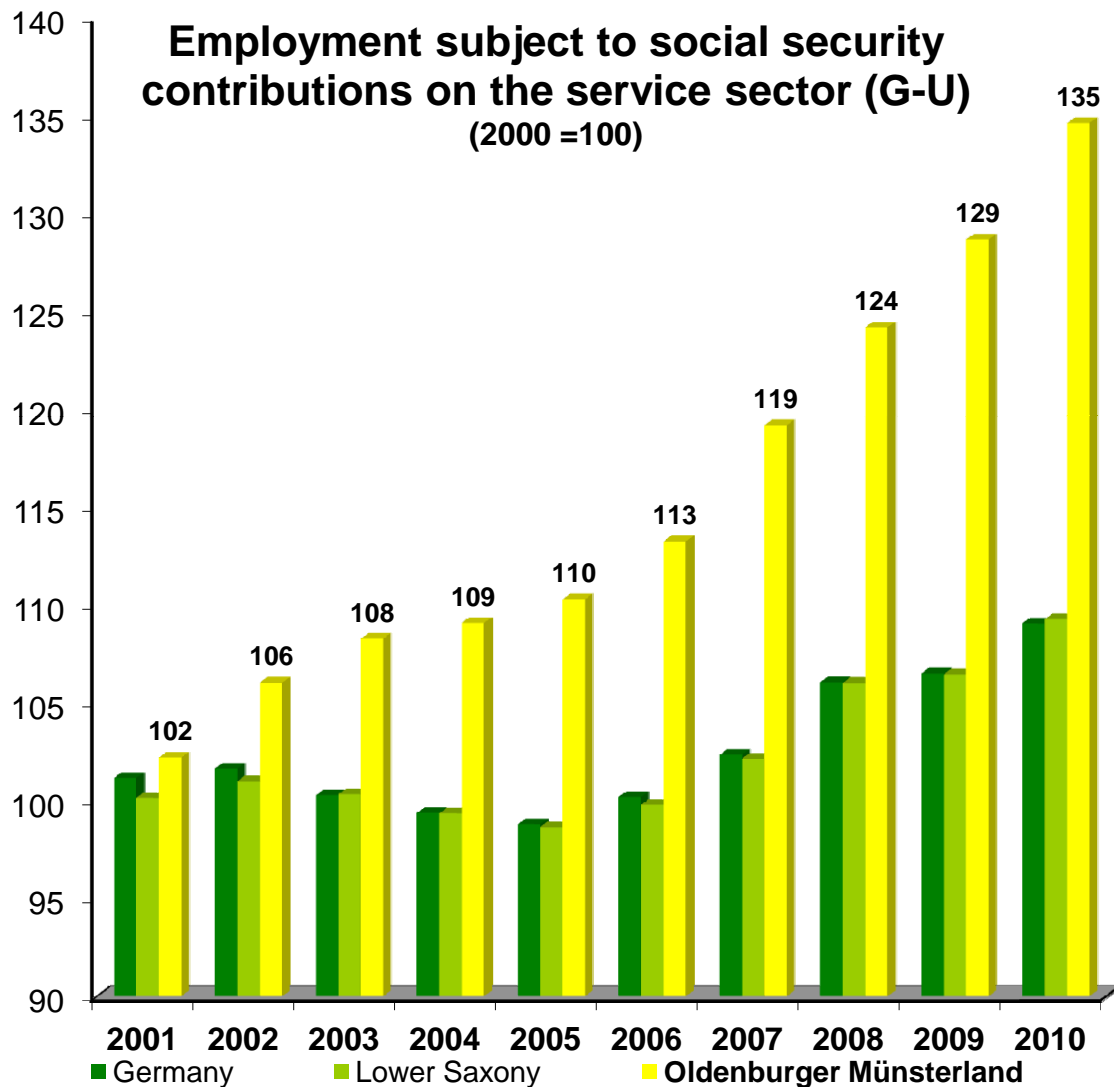
Source: Landesbetrieb für Statistik und Kommunikationstechnologie Niedersachsen (LSKN)



Employment subject to social security contributions

| Year | Germany | | Lower Saxony | | Oldenburger Münsterland | |
|------|--------------|-------|--------------|-------|-------------------------|------------|
| | abs. figures | index | abs. figures | index | abs. figures | index |
| 2000 | 17.532.514 | 100 | 1.521.400 | 100 | 38.795 | 100 |
| 2001 | 17.731.475 | 101 | 1.523.185 | 100 | 39.638 | 102 |
| 2002 | 17.815.661 | 102 | 1.536.098 | 101 | 41.118 | 106 |
| 2003 | 17.576.626 | 100 | 1.525.964 | 100 | 41.992 | 108 |
| 2004 | 17.418.545 | 99 | 1.511.140 | 99 | 42.302 | 109 |
| 2005 | 17.316.535 | 99 | 1.500.365 | 99 | 42.773 | 110 |
| 2006 | 17.561.506 | 100 | 1.517.826 | 100 | 43.921 | 113 |
| 2007 | 17.938.711 | 102 | 1.553.467 | 102 | 46.220 | 119 |
| 2008 | 18.587.029 | 106 | 1.612.365 | 106 | 48.168 | 124 |
| 2009 | 18.665.781 | 106 | 1.619.095 | 106 | 49.912 | 129 |
| 2010 | 19.113.108 | 109 | 1.661.861 | 109 | 52.219 | 135 |

Source: Bundesagentur für Arbeit



Taxpayers and turnover subject to taxes in the place of business

| Taxpayers subject to VAT | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 |
|--|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| Lower Saxony | | | | | | | | | |
| A - O Industrial sectors, as a whole | 248.340 | 248.648 | 249.803 | 248.860 | 253.250 | 261.203 | 267.156 | 268.524 | 270.342 |
| G Trade, maintenance and repair | 69.376 | 68.018 | 66.357 | 65.325 | 65.975 | 66.808 | 67.023 | 66.270 | 65.583 |
| ..50 Vehicle trade and workshops, filling stations | k.A. | k.A. | 9.798 | 9.843 | 10.070 | 10.472 | 10.771 | 10.833 | 10.911 |
| ..51 Trade negotiation and wholesale | k.A. | k.A. | 18.304 | 18.474 | 19.278 | 20.219 | 20.651 | 20.712 | 20.798 |
| ..52 Retail sales and repair | k.A. | k.A. | 38.255 | 37.008 | 36.627 | 36.117 | 35.601 | 34.725 | 33.874 |
| H Hotel and restaurant industry | 24.697 | 24.442 | 24.375 | 23.951 | 23.680 | 23.885 | 23.905 | 23.407 | 22.793 |
| I Transport and communication | 11.226 | 11.094 | 10.971 | 10.997 | 11.298 | 11.748 | 11.894 | 11.886 | 11.822 |
| J Financing and insurance trade | 1.080 | 1.056 | 1.031 | 1.027 | 1.034 | 1.081 | 1.104 | 1.105 | 1.108 |
| K Real estate, renting, B2B services | 61.605 | 62.636 | 63.368 | 63.091 | 65.522 | 68.077 | 70.013 | 70.740 | 72.215 |
| ..70 Sites and housing management | k.A. | k.A. | 23.113 | 22.412 | 22.706 | 23.013 | 22.721 | 22.655 | 23.054 |
| ..71 Leasing | k.A. | k.A. | 2.756 | 2.686 | 2.305 | 2.286 | 2.253 | 2.176 | 2.096 |
| ..72 Data processing and databases | k.A. | k.A. | 3.907 | 3.913 | 4.201 | 4.455 | 4.726 | 4.755 | 4.811 |
| ..73 Research and development | k.A. | k.A. | 615 | 642 | 693 | 750 | 794 | 759 | 766 |
| ..74 B2B services | k.A. | k.A. | 32.977 | 33.438 | 35.617 | 37.573 | 39.519 | 40.395 | 41.488 |
| M Education and instruction | 2.436 | 2.422 | 2.482 | 2.487 | 2.603 | 2.697 | 2.777 | 2.859 | 2.936 |
| N Health, veterinary and social services | 3.364 | 3.551 | 3.851 | 4.052 | 4.364 | 4.598 | 4.754 | 4.868 | 4.978 |
| O Other services | 17.364 | 17.987 | 18.902 | 19.064 | 19.255 | 19.370 | 20.280 | 20.785 | 21.348 |
| Oldenburger Münsterland | | | | | | | | | |
| A - O Industrial sectors, as a whole | 10.511 | 10.797 | 10.998 | 11.156 | 11.356 | 11.648 | 11.939 | 12.257 | 12.575 |
| G Trade, maintenance and repair | 3.082 | 3.109 | 3.066 | 3.037 | 3.042 | 3.061 | 3.088 | 3.091 | 3.091 |
| ..50 Vehicle trade and workshops, filling stations | k.A. | k.A. | 422 | 425 | 436 | 453 | 459 | 459 | 463 |
| ..51 Trade negotiation and wholesale | k.A. | k.A. | 1.134 | 1.133 | 1.116 | 1.128 | 1.141 | 1.185 | 1.202 |
| ..52 Retail sales and repair | k.A. | k.A. | 1.510 | 1.479 | 1.490 | 1.480 | 1.488 | 1.447 | 1.426 |
| H Hotel and restaurant industry | 778 | 787 | 790 | 770 | 785 | 782 | 784 | 771 | 760 |
| I Transport and communication | 389 | 418 | 436 | 439 | 441 | 457 | 439 | 452 | 456 |
| J Financing and insurance trade | 49 | 47 | 43 | 45 | 40 | 47 | 55 | 48 | 48 |
| K Real estate, renting, B2B services | 2.016 | 2.092 | 2.163 | 2.251 | 2.318 | 2.343 | 2.352 | 2.396 | 2.471 |
| ..70 Sites and housing management | k.A. | k.A. | 1.055 | 1.070 | 1.073 | 1.079 | 1.046 | 1.046 | 1.096 |
| ..71 Leasing | k.A. | k.A. | 123 | 129 | 100 | 98 | 103 | 102 | 98 |
| ..72 Data processing and databases | k.A. | k.A. | 78 | 77 | 85 | 79 | 88 | 84 | 79 |
| ..73 Research and development | k.A. | k.A. | 8 | 6 | 7 | 8 | 9 | 10 | 13 |
| ..74 B2B services | k.A. | k.A. | 899 | 969 | 1.053 | 1.079 | 1.106 | 1.154 | 1.185 |
| M Education and instruction | 69 | 74 | 76 | 81 | 75 | 84 | 87 | 87 | 92 |
| N Health, veterinary and social services | 148 | 147 | 151 | 151 | 161 | 164 | 174 | 184 | 184 |
| O Other services | 472 | 491 | 530 | 522 | 537 | 532 | 546 | 585 | 626 |
| Lower Saxony | | | | | | | | | |
| A - O Industrial sectors, as a whole | 100 | 100 | 101 | 100 | 102 | 105 | 108 | 108 | 109 |
| G Trade, maintenance and repair | 100 | 98 | 96 | 94 | 95 | 96 | 97 | 96 | 95 |
| ..50 Vehicle trade and workshops, filling stations | k.A. | k.A. | 100 | 100 | 103 | 107 | 110 | 111 | 111 |
| ..51 Trade negotiation and wholesale | k.A. | k.A. | 100 | 101 | 105 | 110 | 113 | 113 | 114 |
| ..52 Retail sales and repair | k.A. | k.A. | 100 | 97 | 96 | 94 | 93 | 91 | 89 |
| H Hotel and restaurant industry | 100 | 99 | 99 | 97 | 96 | 97 | 97 | 95 | 92 |
| I Transport and communication | 100 | 99 | 98 | 98 | 101 | 105 | 106 | 106 | 105 |
| J Financing and insurance trade | 100 | 98 | 95 | 95 | 96 | 100 | 102 | 102 | 103 |
| K Real estate, renting, B2B services | 100 | 102 | 103 | 102 | 106 | 111 | 114 | 115 | 117 |
| ..70 Sites and housing management | k.A. | k.A. | 100 | 97 | 98 | 100 | 98 | 98 | 100 |
| ..71 Leasing | k.A. | k.A. | 100 | 97 | 84 | 83 | 82 | 79 | 76 |
| ..72 Data processing and databases | k.A. | k.A. | 100 | 100 | 108 | 114 | 121 | 122 | 123 |
| ..73 Research and development | k.A. | k.A. | 100 | 104 | 113 | 122 | 129 | 123 | 125 |
| ..74 B2B services | k.A. | k.A. | 100 | 101 | 108 | 114 | 120 | 122 | 126 |
| M Education and instruction | 100 | 99 | 102 | 102 | 107 | 111 | 114 | 117 | 121 |
| N Health, veterinary and social services | 100 | 106 | 114 | 120 | 130 | 137 | 141 | 145 | 148 |
| O Other services | 100 | 104 | 109 | 110 | 111 | 112 | 117 | 120 | 123 |
| Oldenburger Münsterland | | | | | | | | | |
| A - O Industrial sectors, as a whole | 100 | 103 | 105 | 106 | 108 | 111 | 114 | 117 | 120 |
| G Trade, maintenance and repair | 100 | 101 | 99 | 99 | 99 | 99 | 100 | 100 | 100 |
| ..50 Vehicle trade and workshops, filling stations | k.A. | k.A. | 100 | 101 | 103 | 107 | 109 | 109 | 110 |
| ..51 Trade negotiation and wholesale | k.A. | k.A. | 100 | 100 | 98 | 99 | 101 | 104 | 106 |
| ..52 Retail sales and repair | k.A. | k.A. | 100 | 98 | 99 | 98 | 99 | 96 | 94 |
| H Hotel and restaurant industry | 100 | 101 | 102 | 99 | 101 | 101 | 101 | 99 | 98 |
| I Transport and communication | 100 | 107 | 112 | 113 | 113 | 117 | 113 | 116 | 117 |
| J Financing and insurance trade | 100 | 96 | 88 | 92 | 82 | 96 | 112 | 98 | 98 |
| K Real estate, renting, B2B services | 100 | 104 | 107 | 112 | 115 | 116 | 117 | 119 | 123 |
| ..70 Sites and housing management | k.A. | k.A. | 100 | 101 | 102 | 102 | 99 | 99 | 104 |
| ..71 Leasing | k.A. | k.A. | 100 | 105 | 81 | 80 | 84 | 83 | 80 |
| ..72 Data processing and databases | k.A. | k.A. | 100 | 99 | 109 | 101 | 113 | 108 | 101 |
| ..73 Research and development | k.A. | k.A. | 100 | 75 | 88 | 100 | 113 | 125 | 163 |
| ..74 B2B services | k.A. | k.A. | 100 | 108 | 117 | 120 | 123 | 128 | 132 |
| M Education and instruction | 100 | 107 | 110 | 117 | 109 | 122 | 126 | 126 | 133 |
| N Health, veterinary and social services | 100 | 99 | 102 | 102 | 109 | 111 | 118 | 124 | 124 |
| O Other services | 100 | 104 | 112 | 111 | 114 | 113 | 116 | 124 | 133 |

